

Message Text

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PAGE 01 STATE 123810
ORIGIN NEA-10

INFO OCT-01 ISO-00 AGRE-00 CIAE-00 COME-00 EB-07
INR-07 LAB-04 NSAE-00 EPG-02 SP-02 STR-04 TRSE-00
FRB-03 OMB-01 L-03 /044 R

DRAFTED BY NEA/INS:JRGRAHAME:JES
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COMMERCE:MADERHOLD
-----290119Z 111523 /73
R 280012Z MAY 77
FM SECSTATE WASHDC
TO AMEMBASSY NEW DELHI

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E.O. 11652: N/A

TAGS: BDIS, ETRD, US, IN

SUBJECT: CASHEW IMPORTS PROBLEM

REF: NEW DELHI 6520

1. ASSOCIATION OF FOOD DISTRIBUTORS (AFD) HAS RECEIVED CABLE OF MAY 19 FROM CASHEW EXPORT PROMOTION COUNCIL, COCHIN, OUTLINING UNPRECEDENTED HARDSHIPS FACING INDIAN CASHEW INDUSTRY AND STATING THAT "IN THESE CIRCUMSTANCES DIFFICULTIES FACED BY INDIAN EXPORTERS MOST GENUINE AND FULFILLMENT OF CONTRACTS NOT ONLY PHYSICALLY IMPOSSIBLE BUT WILL SPELL RUINATION FOR MANY EXPORTERS. BEARING IN MIND INDUSTRY IN PAST HAVE STOOD BY THEIR CONTRACTS EVEN IN FACE OF FLUCTUATION PRICE, REQUEST YOU AND YOUR MEMBERS APPRECIATE THE UNPRECEDENTED SITUATION AND EXTEND FULLEST COOPERATION IN A SPIRIT OF GOOD WILL ENABLE INDIAN EXPORTERS TIDE OVER PRESENT CRISES."

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2. ROBERT GARDNER, VICE PRESIDENT, PLANTERS DIVISION, STANDARD BRANDS, SUFFOLK, VIRGINIA TELEPHONED DEPARTMENT CONCERNING DEFAULTED CASHEW CONTRACTS BETWEEN PLANTERS AND KARUNA CASHEW CO. AND K. JAYACHANDRAN AND CO., BOTH OF QUILON. PLANTERS SAYS THAT ALTHOUGH THESE EXPORTERS HAVE OFFERED TO NEGOTIATE, NEGOTIATIONS ARE FUTILE AS THEY SEE NO

PROSPECT OF THE INDIANS AGREEING TO MAKE THE SUBSTANTIAL PAYMENT THAT A NEGOTIATED SETTLEMENT WOULD INVOLVE. PLANTERS BELIEVES GOI SHOULD SHARE LOSS WITH EXPORTERS BECAUSE OF STC ROLE AS SOLE IMPORTER OF RAW CASHEWS AND DAMAGING EFFECT OF THIS SITUATION ON INDIA'S COMMERCIAL REPUTATION.

3. POUCHING SEVERANCE DETAILS OF CONTRACT DEFAULTS, INCLUDING THOSE INVOLVING PLANTERS, WHICH AFD HAS PROVIDED US AND INDIAN EMBASSY. AFD IS DISCOURAGED AS RESULT OF CASHEW EXPORT COUNCIL POSITION AND HAS ASKED DEPARTMENT TO PURSUE MATTER FURTHER. EMBASSY REQUESTED TO PURSUE THESE SPECIFIC TRADE COMPLAINTS. VANCE

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Message Attributes

Automatic Decaptioning: X
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Channel Indicators: n/a
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Concepts: EXPORTS, TRADE COMPLAINTS
Control Number: n/a
Copy: SINGLE
Sent Date: 28-May-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: JRGRAHAME:JES
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